

Meet the Team – Melissa Tsales

Did You Know?

Matrix GPO supports a wide range of manufacturer agreements.

Nimble and Flexible Approach

Matrix GPO is a provider focused, multi-disciplinary GPO, whose membership spans the continuum of therapeutic specialties.

01 | The Matrix GPO Difference

At Matrix GPO we focus on provider and practice management support while tailoring services and programs to best fit your needs. Matrix GPO works independently or aligned with other national or segment-specific GPO's, to afford the overall market value. With provider engagement in mind we work closely to ensure we communicate updates, news, and any important information that is beneficial to you.

02 | Melissa Tsales

Melissa Tsales is a Manager within the Matrix GPO team. Her career has spanned over 20 years in which she has worked in various roles within specialty distribution and GPO relationships. She has been involved in numerous projects and has helped Matrix GPO grow into a unique business model focused on benefits for providers. Melissa works closely with manufacturers and vendors to ensure the best outcomes for providers.

03 | Comprehensive Support

Matrix GPO in partnership with our sole distributor CuraScript SD, is uniquely designed to support a member's end-to-end needs. This relationship allows for cohesive transition from member onboarding to desired results. Our contracting mechanism ensures greatest value, and the strategic sales team provides continuous review and assessment of provider accounts for new opportunities.

The apex of our service model is the Matrix GPO Market Solutions Program which encompasses four specific points to provide a holistic approach.

- **Robust and Unique Product Portfolio** – Discounted member pricing, specialty product focus and experience with complex products
- **Total Account Management Program** - No contracts or membership fees, dedicated support team, rebate assistance and trend reporting
- **Practice Solutions to Fit Your Needs** - Customized inventory management and CuraScript SD online access to features and resources
- **Business Management Solutions** - Access to reporting tools, reimbursement support and assistance to streamline business needs

Learn More

Contact us today to learn more about the resources available to Matrix GPO members, as well as new and exciting services available to the healthcare industry. Click [here](#) to visit the Matrix GPO website and fill out an enrollment form.

References

<https://matrixgpo.com/Content/gpo-overview>

<https://matrixgpo.com/Content/service-providers>

